

Raymond J. Keating serves as chief economist with the Small Business & Entrepreneurship Council (SBE Council), a nonpartisan, nonprofit small-business advocacy group.

He writes, speaks and testifies on a wide range of issues affecting the entrepreneurial sector of the economy. In addition to policy papers and reports, he pens the weekly SBE Council Cybercolumn, Fact of the Week, Capital & Credit analysis, Technology & IP analysis, and Energy & Entrepreneurs analysis for SBE Council's website www.sbecouncil.org.

Keating also writes a weekly column for *Long Island Business News*. Previously, for more than 11 years, he wrote a column for *Newsday* on Long Island.

In addition, Keating is an adjunct professor/lecturer in the business school at Dowling College.

Keating has written five nonfiction books – *Unleashing Small Business Through IP: Protecting Intellectual Property, Driving Entrepreneurship* (2013), *“Chuck” vs. the Business World: Business Tips on TV* (2011), *U.S. by the Numbers: What's Left, Right, and Wrong with America State by State* (2000), *New York by the Numbers: State and City in Perpetual Crisis* (1997), and *D.C. by the Numbers: A State of Failure* (1995). He also has contributed essays to four other books, and penned four novels.

Keating has written hundreds of articles, with pieces published in such periodicals as *The Washington Post*, *The Wall Street Journal*, *The New York Times*, *Boston Globe*, *National Review*, *Investor's Business Daily*, *Chicago Tribune*, *The Washington Times*, *New York Post*, *Daily News*, and many more.

His areas of expertise include taxation; federal, state and city budget issues; monetary policy; regulation; energy policy; supply-side economics; the economics of sports stadiums and arenas; the U.S. economy; trade; and a host of other small-business issues.

Keating holds an MA in economics from New York University, an MBA in banking and finance from Hofstra University, and a BS in business administration and economics from St. Joseph's College.